



2010 Dane County

Commercial Business Parks and Incubators



Belleville • Blue Mounds • Burke • Cottage Grove • Deerfield • DeForest
Fitchburg • Madison • Mazomanie • McFarland • Middleton • Monona
Mount Horeb • Springfield • Stoughton • Sun Prairie • Verona • Vienna
Waunakee • Westport



2010 Dane County Commercial Business Parks and Incubators Directory

The Economic Development Unit of Madison Gas and Electric Company (MGE) is pleased to present the latest update of this Directory which is produced annually by MGE in cooperation with area business parks and incubators and their communities.

The inventory in this report provides detailed park and incubator information including location, year opened, total acres, available acres, price, contact name, and phone number. An accompanying map identifies the general location of each park and incubator.

The Directory is divided into two parts:

- Part I provides a summary and analysis of Dane County commercial business park activity for 2010 including comparisons and trends over time.
- Part II provides a summary and analysis of Dane County business incubator activity for 2010 including comparisons and trends over time.

Both the business park and incubator sectors experienced fairly strong activity in 2010:

- Number of business parks remained strong with the addition of four additional parks/centers and one park closing and consolidating their holdings.
- Number of incubators remained at nine with an additional incubator, the Midwest Biolink Incubator (MBI), proposed to open in January 2012.
- Park and incubator acreage/space available for business growth and expansion—indicators of economic potential in Dane County—remained strong.

Additional information on current tenants, availability of municipal financing (parks only), absorption rates (parks only), zoning, and other special features is available from MGE by contacting Jim Mohrbacher at (608) 252-7116 or jmohrbacher@mge.com. You can also reach Jim online at www.mge.com/business/EcoDev/sites.htm.

Part I

2010 Dane County Commercial Business Parks

Dane County ranks in the top 20 metropolitan areas with the strongest high-tech sector as identified on www.BizJournals.com. High-tech growth is one reason for the consistent growth and development of the region's commercial business parks.

The amount of acres available for business growth and expansion is an indicator of economic potential in Dane County.

While the number of individual parcels appropriate for commercial and industrial development is diminishing slightly due to absorptions, the number of commercial and business parks is expanding countywide. Madison is seen as the hub of the county's economic activity; however, surrounding communities with active business parks contribute significantly to the rising construction numbers.

Through careful planning and preparation, Dane County is well-positioned for a strong economic future as evidenced by the following:

- There are currently 79 commercial centers and business parks in Dane County with 61 having available sites. Of the 79 parks, 31 (39 percent) are located in the City of Madison. Since 2000, 43 parks (54 percent) have been opened—23 outside Madison and 20 in the City of Madison.

- Of the 8,606 total acres* in business parks, about 2,518 (29 percent) are available for development; 38 percent of the available acres are in Madison.

Approximately fifty-six (56) acres were absorbed in 2009-2010, about half as much as from the previous year.

- Eighteen (18) of the parks are municipally owned and have available acreage.
- Parks listed represent 18 different Dane County communities.
- Prices per acre and per square foot range from low for manufacturing use to high for lab/office and retail use:

Per acre: \$45,000 - \$525,000

Per square foot: \$1 - \$20+ (Class A - Office/Lab)

- * Total acreage refers to all of the business park property including designated open space and other land that may not be developable.

2010 Available Park Acres by Community

Municipality	Available Acres
Madison	945.5
DeForest	520
Verona	352
Waunakee	123
Middleton	114
Fitchburg	87.5
Vienna (Town)	80
Sun Prairie	47
Westport (Town)	46
Madison (Town)	40
Cottage Grove	39.5
Mount Horeb	32.5
Springfield (Town)	26
Burke (Town)	24.5
Mazomanie	16
Deerfield	13
Blue Mounds	6
Stoughton	6
Total	2,518.5

2010 Dane County Commercial Business Parks

	Business Park	Location*	Year Opened	Total Acres	Available Acres	Price Range	Contact	Phone Number
1	Airport Road Business Park	Middleton	1998	200+	49	\$350,000 to \$525,000 per Acre \$8 to \$12 per SF	Tom Phillips	608-243-9070, Ext. 234 or 608-770-4950
2	Arboretum Office Park www.wisconsinrealestateprofessionals.com	Waunakee (Village)	2000	40	18	\$2 to \$4 per SF	Kristin Wilke	608-220-3528
3	Badger Business Park www.mcfarland.wi.us	McFarland (Village)	2000	10	Sold Out	Negotiable	Pauline Boness	608-838-3154
4	Belleville Business and Industrial Park www.bellevillewi.org	Belleville (Village)	1987	50	Sold Out		Paul Ziehli	608-424-3341
5	BioAg Gateway www.bioagateway.com	Madison	2007	27	24.5	\$4 per SF	Michael Gay, CEcD	608-267-4933
6	Blackhawk Church Town Center	Madison	2006	11	9	\$7.50 to \$10 per SF	Ross Menard	608-770-2650
7	Blue Mounds Industrial Park www.bluemoundswi.govoffice2.com	Blue Mounds (Village)	2005	40.58	6.02	Negotiable	Village Office - Economic Development Committee	608-437-5197
8	Broadway Industrial Area www.cityofmadison.com/ business/obr	Madison	1977	1,300	100+	\$130,680 to \$261,360 per Acre \$3 to \$6 per SF	Michael Gay Peggy Yessa	608-267-4933 608-267-8721
9	Brown Business Park	Fitchburg	2010	9.5	7.5	\$6.50 per SF Improved	William A. Nebel	608-831-2618 608-669-4546
							John Pinger	608-223-9330

*All locations reflect city status unless otherwise noted.

2010 Dane County Commercial Business Parks

	Business Park	Location*	Year Opened	Total Acres	Available Acres	Price Range	Contact	Phone Number
10	Bruce Street Industrial Park	Verona	1998	31	0	Sold out	John Pinger	608-223-9330
11	Burke/Highway 19 Commercial Plat (Lot 2)	Burke (Town)	1993	60	1.75 (1 lot)	\$77,500 per Acre \$7.50 per SF	Glenn J. Hovde	608-246-9600
12	City Center West www.twallproperties.com	Madison	2001	15	0	Lease Only per Acre \$15 to \$18.30 per SF Triple Net	Brett Riemen T. J. Blitz Teri Bell John Byce	608-830-6300
13	Corben Business Campus www.rifken.com	Madison	2000	19	13	Call broker for lease and/or sale	Marty Rifken	608-258-4640, Ext. 204 or 608-575-9562
							Cecile Wopat	608-233-9877
14	Cottage Grove Business Park www.homburginc.com	Cottage Grove (Village)	1996	56	10.5	\$130,680 to \$152,460 per Acre \$3 to \$3.50 per SF	Andrew Homburg	608-244-9266
15	Cottage Grove Commerce Park www.blettner.com	Cottage Grove (Village)	2003	128	29	\$120,000 to \$260,000 per Acre \$2.75 to \$6 per SF	Tom Phillips	608-243-9070, Ext. 234 or 608-770-4950
16	Deerfield Business Park www.deerfieldwi.com	Deerfield (Village)	1978	140	13	\$45,000 per Acre \$1 per SF	Blake George	608-327-4005
17	DeForest Business Park www.vi.deforest.wi.us	DeForest (Village)	1995	140	0	Lease space only	Gregory Frahm	608-846-6751
18	DeForest Business Park - North Expansion Area www.vi.deforest.wi.us	DeForest (Village)	2010	100	100	Negotiable	Gregory Frahm	608-846-6751

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2010 Dane County Commercial Business Parks

	Business Park	Location*	Year Opened	Total Acres	Available Acres	Price Range	Contact	Phone Number
19	Discovery Springs www.liveseycompany.com	Middleton	2004	100	18	\$10 to \$20 per SF	John K. Livesey Alex Weis	608-833-2929
20	Dovetail Subdivision www.leeassociates.com	Burke (Town)	2000	40	7	\$2.50 to \$3 per SF	Blake George Robin Carley	608-327-4005 608-249-7444
21	East Metro Business Park www.buildtosuit.com	Burke (Town)	2003	52	15.66	Negotiable per Acre \$4 per SF	Paul Molinaro	608-833-5590
22	East Towne Commerce Park	Madison	1996	7	4	Negotiable	Mark Jorgensen	608-241-5790
23	Fitchburg Business Park	Fitchburg	1996	42	0	NA	Lisa Allen	608-277-8887
24	Fitchburg Center www.fitchburgcenter.com	Fitchburg	1986	415	20	\$8.50 to \$8.95 per SF	Bill Dalrymple	608-277-2606
25	Fitchburg Commerce Park	Fitchburg	1989	78	8	Negotiable	Mike Zimmerman	608-270-4245
26	Fitchburg Technology Campus (Phase I) www.fitchburgtech.com or www.avanteproperties.com	Fitchburg	2003	120	12.12	\$9 to \$12 per SF	Chris Armstrong	608-294-4086
27	Fitchburg Technology Campus (Phase II) www.fitchburgtech.com	Fitchburg	Opening 2011	40	40	\$220,000 to \$350,000 per Acre \$5 to \$8 per SF	Tom Phillips Chris Armstrong	608-243-9070, Ext. 234 or 608-770-4950

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2010 Dane County Commercial Business Parks

	Business Park	Location*	Year Opened	Total Acres	Available Acres	Price Range	Contact	Phone Number
28	Greenway Center www.twallproperties.com	Middleton	1989	62	12	Lease only per Acre \$13 to \$18.50 per SF	Brett Riemen T. J. Blitz Teri Bell John Byce	608-830-6300
29	High Crossing Environ www.twallproperties.com	Madison	1993	190	40	Land leases, build-to-suits, and office space for lease per Acre \$11.75 to \$15.25 per SF Triple Net	Brett Riemen T. J. Blitz Teri Bell	608-830-6300
30	High Point Office Park www.twallproperties.com	Madison	1983	15	0	Lease only per Acre \$5.30 to \$15.75 per SF NNN	Brett Riemen T. J. Blitz Teri Bell	608-830-6300
31	Innovation Springs at Conservancy Place www.conservancyplace.com	DeForest (Village)	2002	140	140	Negotiable to \$283,140 per Acre \$6.50 per SF	Jesse Schuller Kyle Robb	608-836-9070
32	Interstate Commerce Park www.emi-mgmt.com	Madison	2005	60	55	Negotiable per Acre \$4 per SF	Blake George John Brigham	608-327-4005
33	Liberty Business Park www.liberty-business-park.com	Verona	Opening July 2011	137 (Industrial) 40 (Retail)	177	\$130,000 to \$525,000 per Acre \$3 to \$12 per SF	Ruedebusch Commercial Investments	608-243-9070
34	Madison Commerce Park	Madison	2001	33	0	\$3 per SF	Paul Lenhart	608-441-5301
35	Mazomanie Industrial Park www.villageofmazomanie.com/ Departments/ MazomanieBusinessPark.htm	Mazomanie (Village)	2009	52	16	\$1.15 per SF	Garry Harrop Sue Dietzen	608-795-2120 608-795-2100
36	McAllen 120 Business Park - Femrite Drive and Meier Road www.mcallenproperties.com	Madison	2007	76	76	Negotiable, build to lease only	Mac or Kerry McAllen	608-695-0417 608-345-4470

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2010 Dane County Commercial Business Parks

	Business Park	Location*	Year Opened	Total Acres	Available Acres	Price Range	Contact	Phone Number
37	McAllen Business Park - Femrite Drive and Agriculture Drive www.mcallenproperties.com	Madison	2006	11	0	Park Fully Developed	Mac or Kerry McAllen	608-695-0417 608-345-4470
38	McAllen Business Park - Femrite Drive and Progress Road www.mcallenproperties.com	Madison	1996	20	0	Park Fully Developed	Mac or Kerry McAllen	608-695-0417 608-345-4470
39	McAllen Hanson Road Business Park www.mcallenproperties.com	Madison	2003	60	40	Negotiable, build to lease only	Mac or Kerry McAllen	608-695-0417 608-345-4470
40	McAllen Truax Business Park www.mcallenproperties.com	Madison	1999	14	4	Negotiable, build to lease only	Mac or Kerry McAllen	608-695-0417 608-345-4470
41	McAllen T.E.C. Corridor Complex 1 www.mcallenproperties.com	Madison	2002	14	0	Negotiable, build to lease only	Mac or Kerry McAllen	608-695-0417 608-345-4470
42	McFarland Commerce Park www.mcfarland.wi.us	McFarland (Village)	1993	38	Sold out	Negotiable	Pauline Boness	608-838-3154
43	Metro-Tech (a/k/a Metro Place)	Madison	2003	31.14	20	\$3.50 to \$10.50 per SF	Fred J. Campbell, CRE	608-256-9097
							Jeff Jansen, CCIM	608-444-4111
44	Middleton Industrial Park	Middleton	1987	120	0	\$108,900 to \$130,680 per Acre \$5 to \$5.50 per SF	Dewey Bredeson	608-831-0500
45	Nelson Road Business Center www.sjpi.com	Madison	2004	13	0	NA	Greg Fax	608-223-0100

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	Business Park	Location*	Year Opened	Total Acres	Available Acres	Price Range	Contact	Phone Number
46	North Cape Commons www.jdewitt.com	Mount Horeb (Village)	2004	32.58	32.58	\$4 to \$8.50 per SF	Bob Carpenter	608-829-7153
							Patrick Carpenter	608-662-7034
47	North Towne Business Park	DeForest (Village)	2008	75 (First Addition)	68	Negotiable	John Livesey	608-833-2929
48	North Towne Corporate Park	DeForest (Village)	1993	417	105	\$3 to \$4 per SF	Blake George	608-327-4005
49	Novation Campus www.novationcampus.com	Madison (Town)	2002	72	40	Call (negotiable)	Andrew Schmidt	608-268-8116
50	Old Sauk Trails Park www.gialamas.com	Madison	1986	446	30	\$12 to \$20 per SF	George Gialamas	608-836-8000
51	Park Towne www.parktowne.com	Madison	1972	177	6	Negotiable	Mike Ring Mary Feldt	608-833-9044
52	Quarry Ridge Business Park www.buildtosuit.com	Middleton (Town)	Approvals Pending	64	140 with ROFR on adjacent 75 acres	\$125,000 per Acre	Paul Molinaro	608-833-5590
53	River Place www.DSirealestate.com	Monona	1991	15	0	Call for lease information	Brad Klawitter	608-226-3060
54	Savannah Brooks	DeForest (Village)	2010	70	65	Negotiable	Don Tierney	608-837-0102

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2010 Dane County Commercial Business Parks

Business Park	Location*	Year Opened	Total Acres	Available Acres	Price Range	Contact	Phone Number
55 Silicon Prairie™ Business Park www.buildtosuit.com	Madison	2004	107	81	\$239,580 to \$261,360 per Acre \$4.50 to \$6 per SF	Kurt Welton	608-833-5590
				34 (Improved)			
56 South Towne Industrial Park	Monona	1980	90	0	Sold out	Inactive	
57 Springfield Corners Commercial Center	Springfield (Town)	2007	55	26	Starting at \$3.75 per SF	Daniel Ward	608-770-1414
58 Stoughton Business Park North	Stoughton	1993	60	6	Negotiable to \$23,500 per Acre	Lori Sullivan	608-873-6677
59 Sun Prairie Business Park www.spidc.org	Sun Prairie	1985	300	39.2 (7 lots)	\$76,230 to \$130,680 per Acre \$1.75 to \$3 per SF	John Pinger	608-223-9330
60 Sun Prairie TIF#9	Sun Prairie	2008	24.92	7.96 (3 lots)	Negotiable	Economic Development Director	608-825-0894
61 Tancho Business Park www.buildtosuit.com	Madison	2005	13	13	\$174,240 to \$348,480 per Acre \$4 to \$8 per SF	Paul Molinaro	608-833-5590
62 The American Center www.amcenter.com	Madison	1991	447	151	Office: \$259,182 to \$392,040 per Acre; \$5.95 to \$9 per SF	Richard Wilberg	608-242-4100, Ext. 30387
					Retail: \$304,920 to \$370,260 per Acre; \$7 to \$8.50 per SF		
63 The Center for Industry & Commerce www.twallproperties.com	Madison	2002	161	120	\$130,680 to \$359,370 per Acre \$3 to \$8.25 per SF	Brett Riemen T. J. Blitz Teri Bell	608-830-6300

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2010 Dane County Commercial Business Parks

	Business Park	Location*	Year Opened	Total Acres	Available Acres	Price Range	Contact	Phone Number
64	The Middleton Corporate Center www.blettner.com	Middleton	1998	80	33	\$267,000 to \$522,500 per Acre \$6 to \$12 per SF	Bob Blettner Darlene Buhler	608-821-1770
65	Tradesmen Business Park	Madison	2008	56	40 (1 to 40)	\$3 to \$4.95 per SF	Blake George	608-327-4005
66	Tradewinds Business Park www.bauer-raether.com	Madison	2004	27	16	Phase I - \$6 to \$8 per SF Phase II - \$5.25 per SF	Blake George	608-327-4005
67	Truax Air Park www.msairport.com	Madison	1978	300	25	Lease only, negotiable	Rodney Knight	608-246-3388
68	Union Conservancy Park	DeForest (Village)	2008	61.5	42.3	Negotiable	John Walsh	608-327-4002
69	University Research Park www.universityresearchpark.org	Madison	1984	255	5	\$304,920 to \$392,040 per Acre \$7 to \$9 per SF	Greg Hyer	608-441-8020
70	University Research Park 2 www.universityresearchpark.org	Madison	Opening 2011	74	33	\$392,040 per Acre \$9 per SF	Greg Hyer	608-441-8020
71	Verona Commercial Park	Verona	1987	25	0	\$6 per SF	Jon Hochkammer	608-845-6495
72	Verona Technology Park www.liveseycompany.com	Verona	2004	250	175	\$130,680 per Acre \$3 to \$12 per SF	John K. Livesey Alex Weis	608-833-2929

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2010 Dane County Commercial Business Parks

	Business Park	Location*	Year Opened	Total Acres	Available Acres	Price Range	Contact	Phone Number
73	Vienna Business Center	Vienna (Town)			80		Chris Evans	
74	Waubesa Business Campus www.waubesacampus.com	Madison	2004	34	27	\$174,240 to \$185,130 per Acre \$4.50 to \$4.95 per SF	Blake George	608-327-4005
75	Waunakee Business Center www.sjpi.com	Waunakee (Village)	2002	13	0	\$95,000 per Acre	Greg Fax	608-223-0100
76	Waunakee Business Park www.mlgcommercial.com	Waunakee (Village)	2000	40 (Phase I)	0 (Phase I)	\$108,900 to \$119,790 per Acre \$2.50 to \$2.75 per SF	Chuck Redjinski	608-663-6000
				170 (Phase II)	105 (Phase II)			
77	West Metro Business Park www.buildtosuit.com	Middleton	1991	22	2	Negotiable	Paul Molinaro	608-833-5590
78	Westport Business Park	Westport (Town)	1998	46	46		Hovde & Hovde	608-246-9600
79	World Dairy Center/World Dairy Campus	Madison	1993	193	13	\$152,460 to \$217,800 per Acre \$5 per SF	John Walsh	608-327-4002

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Business Parks By Location*	Map No.
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Blue Mounds Industrial Park	7
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Fitchburg	
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Fitchburg Center	24
Fitchburg Commerce Park	25
Fitchburg Technology Campus (Phase I)	26
Fitchburg Technology Campus (Phase II)	27
Madison	
BioAg Gateway.....	5
Blackhawk Church Town Center	6
Broadway Industrial Area	8
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McAllen Hanson Road Business Park.....	39
McAllen Truax Business Park	40
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Metro-Tech (a/k/a Metro Place)	43
Nelson Road Business Center	45
Old Sauk Trails Park	50
Park Towne	51
Silicon Prairie Business Park	55
Tanco Business Park	61
The American Center	62
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Business Parks By Location*

**Map
No.**

Middleton (Town)

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Monona

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Mount Horeb (Village)

North Cape Commons 46

Springfield (Town)

Springfield Corners Commercial Center 57

Stoughton

Stoughton Business Park North..... 58

Sun Prairie

Sun Prairie Business Park 59

Sun Prairie TIF#9 Office Park (St. Mary's) 60

Verona

Bruce Street Industrial Park..... 10

Liberty Business Park..... 33

Verona Commercial Park 71

Verona Technology Park..... 72

Vienna (Town)

Vienna Business Center 73

Waunakee (Village)

Arboretum Office Park 2

Waunakee Business Center..... 75

Waunakee Business Park..... 76

Westport (Town)

Westport Business Park 78

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Part II

2010 Dane County Business Incubators

Entrepreneur magazine ranks the Madison region as the eighth best "start-up friendly city" in the nation. The magazine cited Madison's abundance of business incubators as a major factor.

Currently, there are nine business incubators in Dane County and one proposed facility (Midwest BioLink Commercialization and Business Center (BioLink))—all but one is located in the City of Madison.

Today, more than 125 tenants occupy over 286,000 square feet out of approximately 316,000 total square feet available. This represents nearly an 90 percent occupancy rate.

In 2009, more than 90 tenants occupied approximately 250,000 square feet out of an available 294,000 square feet for an 85 percent occupancy rate.

Of the nearly 316,000 square feet of current space, 36 percent has been added since 2002—all in Madison. Another 31,000 square feet is being projected to open in early 2012.

Five of the incubators are owned and/or operated by not-for-profit entities.

Prices per square foot range from:

- Laboratory: \$8.00 - \$20.00+
- Light Manufacturing: \$7.50/8.50 - \$17.00+
- Office: \$7.50 - \$15.00+

2010 Dane County Business Incubators

Incubator	Contact	Year Opened	Business Nature	Total Square Feet	Type of Space Available and Rate Per Square Foot	Shared Amenities/Services
Faraday Center - Lower Lab 2800 South Fish Hatchery Road Fitchburg, Wisconsin 53711 www.fitchburgcenter.com	Steven Leverentz 608-277-2592 608-298-4668 steven.leverentz@promega.com	1986	Biotech/Lab, High-Tech	2,800	General Office and Lab Space Call for available space	Break room, meeting rooms, vending, refrigerator, and microwave
Genesis Enterprise Center (GEC) 313 West Beltline Highway Madison, Wisconsin 53713 www.gecmadison.com	Naranjo Carson Mary Feldt 608-327-8000 608-327-8001 maryf@parktowne.com	2002	General Purpose	70,000 (Gross)	First Floor - Office, \$10.50 to \$12	High-speed Internet, business assistance, conference rooms, and loading docks
				52,906 (Net)	Lower Level - Flex Space, \$7.50	
Laboratory Associated Businesses, Ltd. 1202 Ann Street Madison, Wisconsin 53713	Dale Frederickson Manager 608-251-1501 608-251-1501 labdale@hotmail.com	1987	General Purpose Biotech/High-Technology Start-Ups	23,000 (Rentable)	Laboratory, \$8 to \$18 Call for available space	Copy machine, conference rooms, backup generator, ice flaker machine, trash/recycling, autoclave, security/fire system, and T-1 Internet. Utilities are also included.
Madison Enterprise Center 100 South Baldwin Street Madison, Wisconsin 53703 www.cwd.org	Sarah Hole Manager 608-256-6565 608-256-6561 sarah@cwd.org	1987	Office and Light Manufacturing	20,176 (Rentable)	Office and Light Manufacturing Call for available space	High-speed T-1 Internet, business assistance and referrals, conference room, and fax
Main Street Industries 931 East Main Street Madison, Wisconsin 53703 www.cwd.org	Sarah Hole Facility Director 608-286-MAIN (6246) 608-256-6561 sarah@cwd.org	1996	Office and Light Manufacturing	37,620	Office and Light Manufacturing, \$8 to \$9 Call for available space	Fiber-optic communications, conference room, copier, indoor loading dock, and business assistance

2010 Dane County Business Incubators

Incubator	Contact	Year Opened	Business Nature	Total Square Feet	Type of Space Available and Rate Per Square Foot	Shared Amenities/Services
<p>Metro Innovation Center East Washington and Baldwin Madison, Wisconsin www.universityresearchpark.org</p>	<p>Greg Hyer Associate Director 608-441-8020 608-441-8010 grhyer@wisc.edu</p>	<p>2009</p>	<p>Information Technology, Software, and Engineering</p>	<p>6,000</p>	<p>Ten office suites - from 373 to 817 SF, \$950 to \$1,450 per month Call for available space</p>	<p>100-MB to 1-GB dedicated connection to UW-Madison and Internet, conference/break room, shared server area, and customized access to UW researchers and resources</p>
<p>MGE Innovation Center University Research Park 505 South Rosa Road/ 510 Charmany Drive Madison, Wisconsin 53719 www.universityresearchpark.org</p>	<p>Greg Hyer Associate Director 608-441-8000 608-441-8010 grhyer@wisc.edu</p>	<p>1989</p>	<p>Biotech, High-Tech</p>	<p>117,000</p>	<p>Office and Lab Suites Call for available space</p>	<p>Copy machines, telephone system, postage, shipping, audiovisual equipment, and high-speed data connection to UW-Madison</p>
<p>Midwest BioLink Commercialization and Business Center (BioLink) World Dairy Drive and Graham Place Madison, Wisconsin 53718 www.bioaggateway.com/midwest-biolink-center</p>	<p>Michael Gay, CECD Office of Business Resources City of Madison 608-267-4933 608-261-6126 mgay@bioaggateway.com</p>	<p>Opening January 2012</p>	<p>BioAg, R&D Facility, Production and Commercialization Facility for Plant/Crop Science, High-Tech Business Incubator</p>	<p>31,000</p>	<p>Planned: 14,000 SF - Flex/Prototyping Space \$28 per SF 6,000 SF - Office/Wet Lab \$34 per SF 6,000 SF - Greenhouse \$34 per SF 5,000 SF - Controlled Environment Chamber Negotiable</p>	<p>Conference room, greenhouses, controlled environments, lab, autoclave, and headhouse</p>

2010 Dane County Business Incubators

Incubator	Contact	Year Opened	Business Nature	Total Square Feet	Type of Space Available and Rate Per Square Foot	Shared Amenities/Services
Network222 Business Incubator 222 West Washington Madison, Wisconsin 53703 www.fiorecompanies.com	Lee Ferderer 608-255-5060 608-255-8780 info@fioreco.com	2003	Start-Ups and Small Businesses	6,000	15 individual offices and 6 workstations Call for available space	Incubator conference room, T-1 line, fax/copier, and access to the Network222 building common areas including 40-person training room, 8-person boardroom, showers, bike lockers, and underground parking
T.E.C. Center, Inc. 3591 Anderson Street Madison, Wisconsin 53704 www.teccenterinc.org	Edward Clarke President T.E.C. Center, Inc. 608-246-6073 608-243-4290 eclarke@matc.madison.edu	2002	Technology-based (predominantly life sciences and IT)	33,320	Approximately 10,000 SF Call for available space	Conference rooms; classrooms; computer labs; high-speed Internet connection; telephone service; copier; lounge/kitchen area; free parking; and general business advisory services, assistance in identifying and securing debt and equity investments, access to T.E.C. Center Board of Directors, and proximity and accessibility to Madison Area Technical College faculty, staff, students, and facilities

2010 Dane County Business Incubators

Business Incubators by Location		Map No.
Fitchburg		
Faraday Center - Lower Lab		A
Madison		
Genesis Enterprise Center (GEC)		B
Laboratory Associated Businesses, Ltd.		C
Madison Enterprise Center		D
Main Street Industries		E
Metro Innovation Center.....		F
MGE Innovation Center		G
Midwest Biolink Commercialization and Business Center (Biolink)		H
Network222 Business Incubator		I
T.E.C. Center, Inc.		J

Connecting People to More Business Resources



Check with MGE's Economic Development Team for information about:

- Access to Financing • Building/Site Location Assistance • Shared Savings
- Energy Efficiency Consulting • Entrepreneurial Support/Start-Up Space
- Power Quality and Reliability



Our Economic Development Team can connect you:

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